

## **ToutVirtual Announces VirtuallQ Pro for Virtualization Performance Management, Capacity Planning, and Web-Based Reporting**

Carlsbad, California – May 30, 2007 – ToutVirtual, an emerging leader in management software for virtual computing infrastructures, today announced the availability of several VirtuallQ Pro products. VirtuallQ Pro is a virtualization management solution ideal for IT managers looking to go beyond virtualization configuration tools and ready to take a proactive stance to managing their virtual infrastructure — regardless of virtualization platform or scale. The ToutVirtual VirtuallQ Pro products enable real-time monitoring, host and virtual machine performance management, capacity planning, and faster root-cause analysis. These products are hypervisor agnostic and support multiple and heterogeneous virtualization platforms available from VMware, Microsoft, XenSource and Novell and are available as either software or plug-and-play software appliances. Both the scalability and heterogeneity of VirtuallQ Pro make it ideal for small, medium and enterprise-level environments.

The market is in need of more advanced virtualization management tools. "The rapid spread of virtualization on Intel architecture platforms is increasing the need for software tools to effectively manage these environments," noted Tim Grieser, program vice president for system management software at analyst firm IDC. "Multi-function tools that can manage across a variety of environments, such as VirtuallQ from ToutVirtual, are increasingly needed by IT to monitor and control their virtualized resources. This type of software provides leverage so that IT can efficiently manage the increasing complexity of virtualized infrastructures and virtual machines."

VirtuallQ Pro is sold as a software appliance or just as software. VirtuallQ Pro software appliances are packaged as a virtual machine and can manage up to 10 CPUs or up to 50 virtual machines — a starter solution for quick evaluation of various virtualization technologies. The VirtuallQ Pro software is scalable to an unlimited number of CPUs and virtual machines, best for mid-market to enterprise customers.

VirtuallQ Pro products allow IT administrators to automate and fine-tune heterogeneous virtual environments using business-policy configurations, visual resource usage correlations (CPU, memory, multiple hosts and multiple virtual machines), alarms, reports and more.

VirtuallQ Pro products provide IT managers the following technical benefits:

- Faster root-cause analysis in real time
- Ease of installation and deployment
- Visibility of physical hosts and virtual machine usage for quick capacity planning
- Host and virtual machine performance management
- Agentless operation for simple installation and support
- Policy-based real-time alarms, actions and virtual machine backup
- Real-time and historical reports for proactive management

VirtuallQ Pro products are cost-effective and produce a better ROI via:

- Single, unified web console which allows management of multi-node heterogeneous virtual platforms
- Better IT resources balancing by means of business service priority settings
- Scalable product offering to match business growth
- Deployment capabilities at departmental, server room, or data center level with the same user interface
- Reduction in capital and operational expenditures via capacity planning, performance management, and root-cause analysis tools

“We hear over and over again that what customers need now is the ability to manage virtual servers using policy-based and automated IT processes,” said Vipul Pabari, chief technology officer for ToutVirtual. “VirtuallQ Pro is a unified management console that enables broad deployment of virtualization technology in a snap. VirtuallQ Pro’s capacity planning, performance management and web-based reports enable IT administrators to proactively manage their cross-platform virtual server environment. ”

### **Pricing, Availability and Platforms Supported**

The VirtuallQ Pro software appliance supports up to 10 CPUs (sockets) or up to 50 virtual machines. The US end user list price for each software appliance is \$599 for a one-year subscription or \$1499 for a three-year subscription. The VirtuallQ Pro software solution pricing is based on the number of CPUs and virtual machines. The US end user list price for VirtuallQ Pro software, for up to 10 CPUs (sockets) or up to 50 virtual machines, starts at \$599 for a one-year subscription or \$1499 for a three-year subscription. The software solution can support unlimited number of CPUs or virtual machines. For a limited time, introductory promotional prices are available at [www.toutvirtual.com](http://www.toutvirtual.com).

VirtuallQ Pro products are hypervisor agnostic and can be installed on either Windows or Linux OS and support the following virtual platforms:

- VMWare: ESX Server, GSX Server (running on Windows or Linux), Server (running on Windows or Linux)
- Microsoft: Virtual Server 2005 R2
- XenSource: XenExpress, XenServer, XenEnterprise
- Novell: SUSE Enterprise 10

## **About ToutVirtual**

ToutVirtual, Inc. is an emerging leader in virtualization system management software to manage and automate virtual computing processes and ease the move from pilot to production. VirtuallQ, the company's flagship product suite, allows organizations to obtain a holistic view and control their virtual infrastructure including servers, applications, storage, and clients independently of the underlying virtual computing platform. Unlike other companies whose products are vendor specific, platform specific, or network tier specific, ToutVirtual software operates across multiple platforms and is multi-tier to prolong product life, protect IT investments, and maximize ROI. Additional information about the company and its products is available at <http://www.toutvirtual.com>.

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