

ToutVirtual Announces New Agreement with Lifeboat Distribution

VirtuallQ suite available to Lifeboat's worldwide virtualization solution provider network

Carlsbad, California – October 10, 2007 – ToutVirtual, an emerging leader in management software for virtual computing infrastructures, and Lifeboat Distribution, an international specialty distributor of software development and infrastructure tools and utilities, today announced an agreement that will make ToutVirtual products available to Lifeboat Distribution's worldwide network of solution providers, value-added resellers (VARs), systems integrators, corporate resellers, and consultants.

"The signing of the agreement with Lifeboat Distribution is another important milestone for our company," said Jess Martinez, president of ToutVirtual. "As we are increasingly gaining market recognition and sales traction, Lifeboat Distribution's specialized focus on infrastructure software and their quality solution provider network will provide an ideal sales channel for our VirtuallQ line of virtualization system management tools."

"We are pleased to offer ToutVirtual's system management software solutions to our worldwide solution provider network," said Dan Jamieson, vice president and general manager of Lifeboat Distribution. "As virtualized operation increasingly becomes an IT infrastructure standard, our 'world view' is to provide a comprehensive, virtualization-solutions portfolio that delivers a compelling business opportunity for our solution provider partners and helps assure their end-customers' return on their IT investments."

About Lifeboat Distribution

Lifeboat Distribution, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG) is an international specialty software distributor for virtualization, security, network infrastructure, business continuity/disaster recovery, database modeling, application lifecycle management, science/engineering, and other technically sophisticated products. The company helps software publishers recruit and build multinational solution provider networks, power their networks, and drive incremental sales revenues that complement existing sales channels.

Lifeboat Distribution services thousands of solution providers, VARs, systems integrators, corporate resellers, and consultants worldwide, helping them power a

rich opportunity stream, expand their margin and services revenues, and build profitable product and service businesses. More information is available at <http://www.lifeboatdistribution.com> or +1 732 389 0037.

About ToutVirtual

ToutVirtual, Inc. is an emerging leader in virtualization system management software to manage and automate virtual computing processes and ease the move from pilot to production. VirtualIQ, the company's flagship product suite, allows organizations to obtain a holistic view and control their virtual infrastructure including servers, applications, storage, and clients independently of the underlying virtual computing platform. Unlike other companies whose products are vendor specific, platform specific, or network tier specific, ToutVirtual software operates across multiple platforms and is multi-tier to prolong product life, protect IT investments, and maximize ROI. Additional information about the company and its products is available at <http://www.toutvirtual.com>.

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ToutVirtual and VirtualIQ are registered trademark or trademarks of ToutVirtual, Inc. All other marks and names mentioned herein may be trademarks of their respective companies.

Contacts:

Jess Martinez
ToutVirtual, Inc.
7033 Llama Street
Carlsbad, CA 92009
760-809-8384
jess@toutvirtual.com
<http://www.toutvirtual.com>

Elisabeth Reisch
Electra Public Relations for ToutVirtual
858-270-6305
ereisch@electrapr.com
<http://www.electrapr.com>